



Investor Conference

Spokesperson
Skin Huang
November 14th, 2018



Strategic Business Structure

Axiomtek IIoT Architecture

Industrial IoT Comprehensive Solutions



Applications

Factory Automation

Intelligent Transportation

Energy Saving

Health Care

Security and Surveillance

Building Management

Agriculture Automation

Vehicle Controlling and Monitoring

Networks

Industrial Firewalls

Industrial Gateways

Ethernet Convertors

Ethernet Switches

Remote Management Solutions

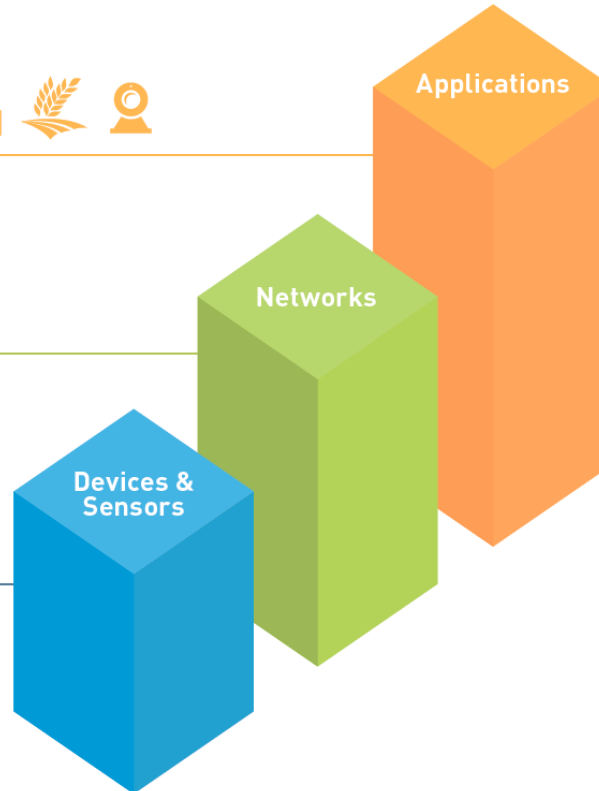
Devices & Sensors

Embedded Systems

Din-rail Embedded Controllers

Transportation Embedded Systems

Multi-touch Panel Computers



Strategic Business Focus



Transportation

- Security and Surveillance
- Monitoring System
- Information System
- Communication Gateway



Automation

- IIoT Gateway
- Machine Vision
- AI in Video Edge
- Data Acquisition (DAQ) and Predictive Maintenance (PdM)



Embedded Board Design-in

- Application Reference Boards for Design-in
- Vertical Application Driven



Retail

- Digital Signage
- IWB
- Interactive Kiosk
- Self-ordering Kiosk
- Mobile POS



Networking

- IIoT Cyber Security
- Industrial Network Security
- Industrial Network Management



Gaming

- Player Tracking System
- Video Mixer
- Gaming Machine Controller

Agent Maas Suite (AMS)

Strategic Business Units

SNS

- Software support and development
- AXView
- Lite SCADA
- Microsoft Azure
- EOS, Linux

IPS

- IPC & Embedded Application Systems
- Vertical Certified embedded System & Panel PC

ECSE

- Embedded SBC & Modules
- SOM Modules & Application Reference Boards

IRS

- Digital Signage Box PC
- Commercial PPC
- Mobile POS
- Kiosk & Peripheral Integration

CCNI

- IIoT Cyber Security
- Industrial Network Security Platforms

GAM

- Gaming Management Systems
- Gaming Machine Controllers
- Gaming Machine M/B & IO

Certified Computer



Embedded Box PC



Industrial PC



Panel PC & Display



Certified Panel PC & Display



SoM & Embedded SBC



Industrial Gateway & I/O



DAQ & Remote I/O



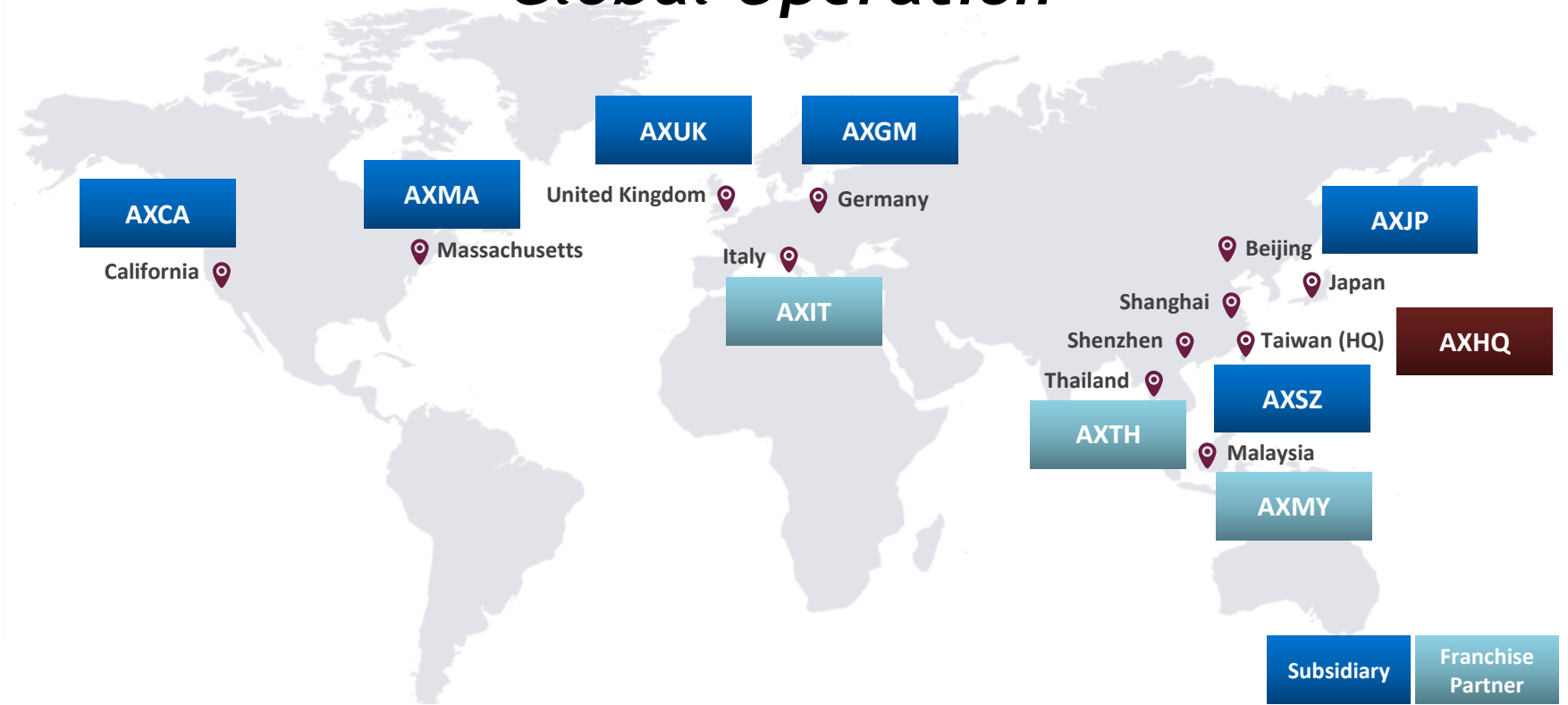
Network Appliance & SDN



Gaming System & I/O Modules

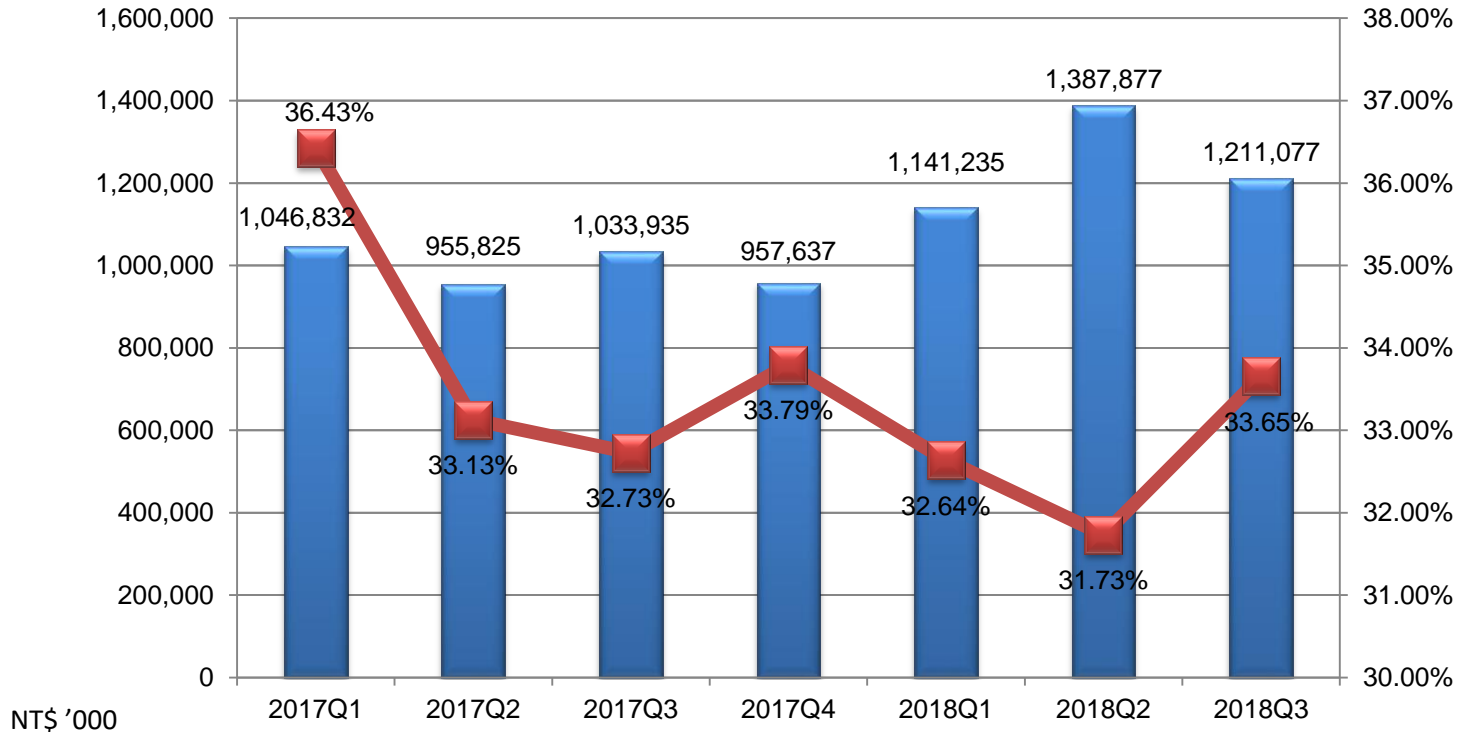


Global Operation



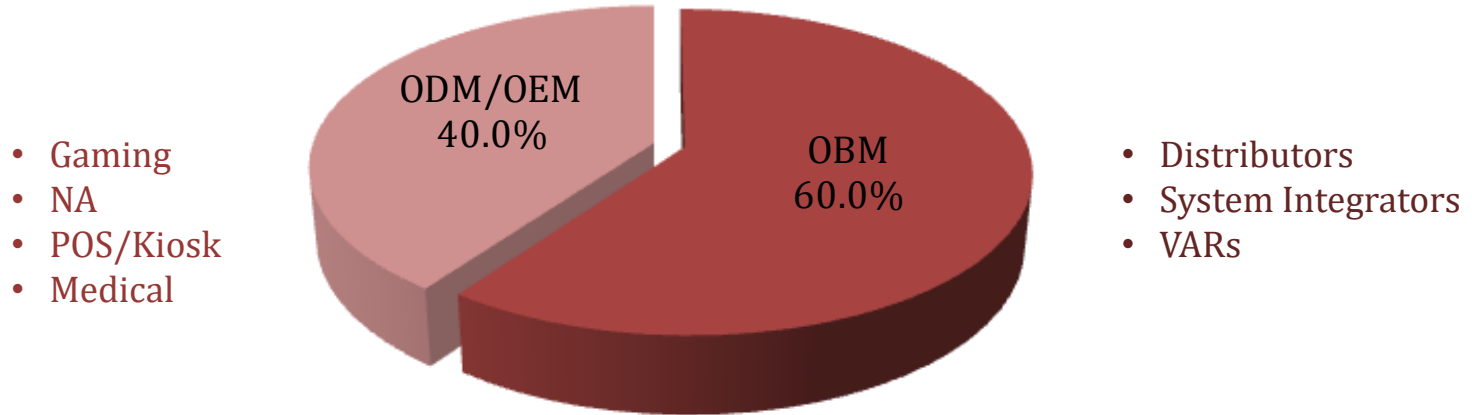
Financial Result

Quarterly Consolidated Revenue and Gross Margin



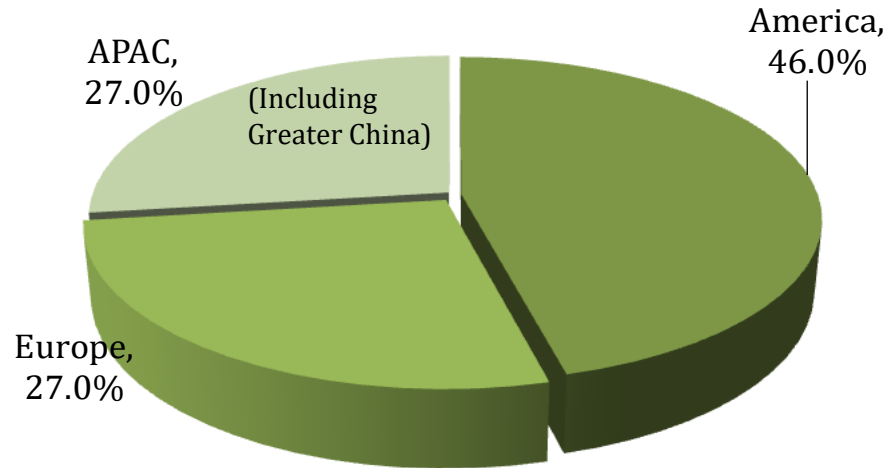
Product Revenue Breakdown of 2018 First 3Q

► by OBM/ODM



Product Revenue Breakdown of 2018 First 3Q

▶ by Geography





Thank You

www.axiomtek.com
