



# *Investor Conference*

Spokesperson  
Skin Huang  
June 12<sup>th</sup> , 2020

A decorative graphic on the right side of the slide. It features a circular area with a green background containing a small green plant growing out of dark red soil. The text 'The Passion of Doing Great Things' is written in a white, cursive font, curving around the bottom and left sides of the circular area. The background of the slide also includes a large, semi-transparent circular graphic with a gradient from green to yellow to red, and a smaller, semi-transparent circular graphic with a gradient from yellow to red to purple.

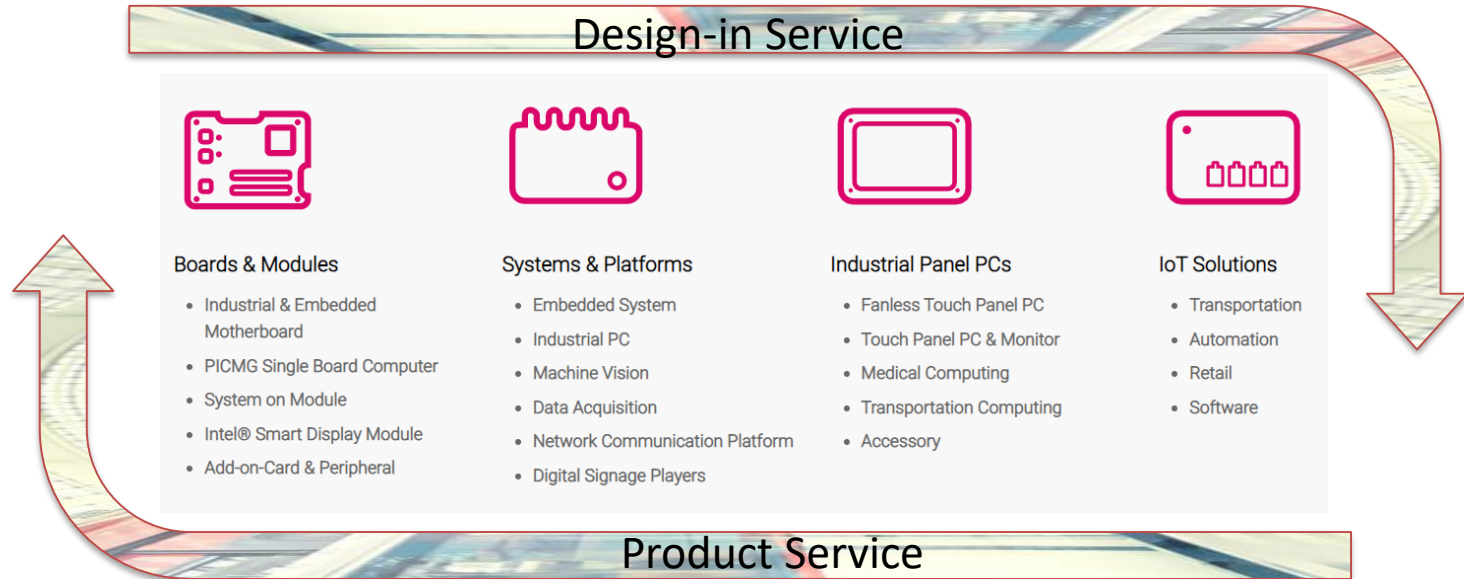
*The Passion of Doing  
Great Things*



## ***Company and Industry***



**Axiomtek** is a leading design and manufacturing company in the industrial computer and embedded field. In order to strong our own technology capabilities, increase the brand core value and create a win-win situation for partners and shareholders, base on trend of Industrial Internet of Things (IIoT) and Industry 4.0, our creative concept of integrated services for embedded computing assures trusted delivery and valuable system integration from board-level design-in to system-level design for vertical markets in Automation, Transportation, Smart Energy, etc. Our products are:



# IPC Industry

Upper

- Components
- Semiconductor, Connector, PCB, Power Supply, Case, Storage....

Middle

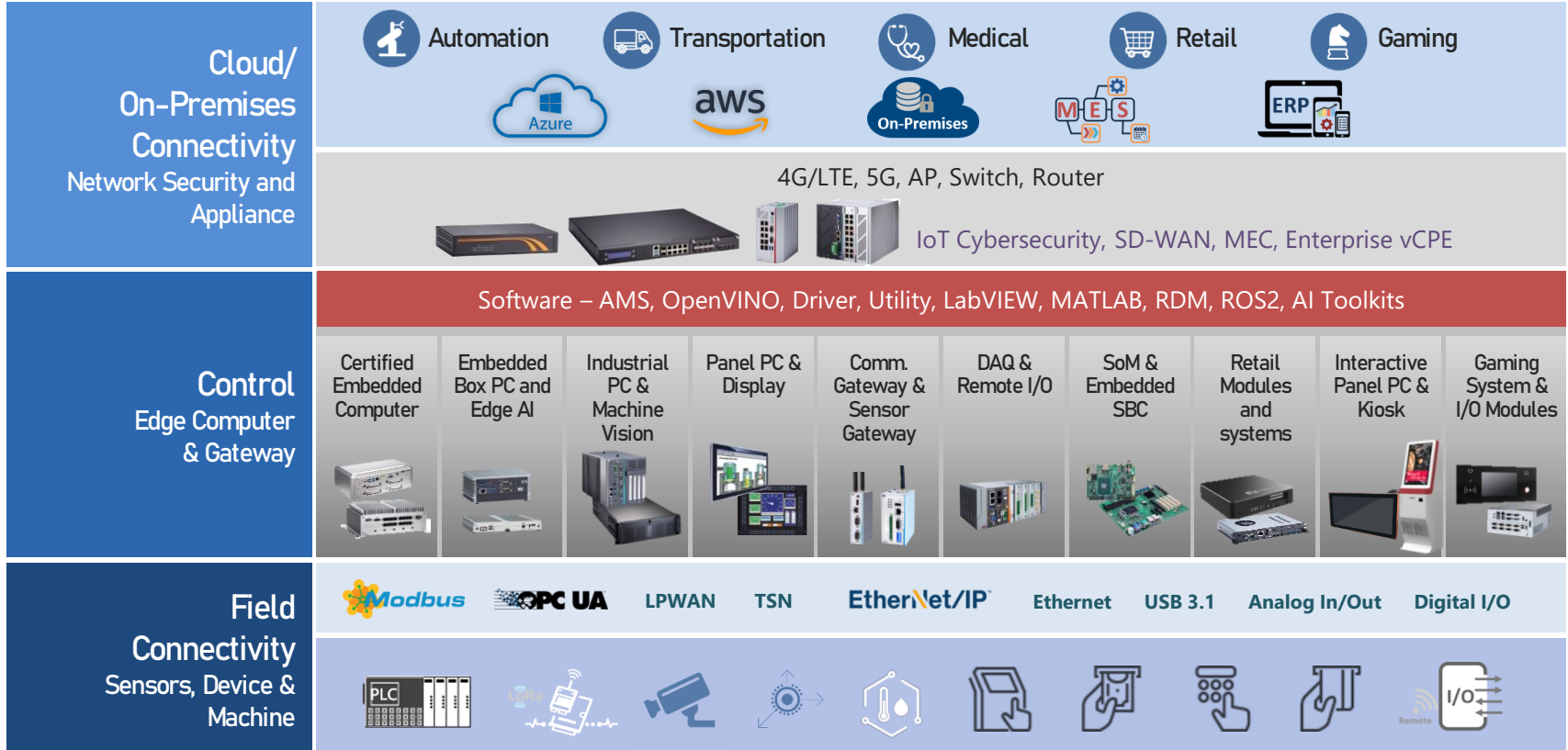
- IPC manufacturer
- Board, Embedded System, Peripheral device



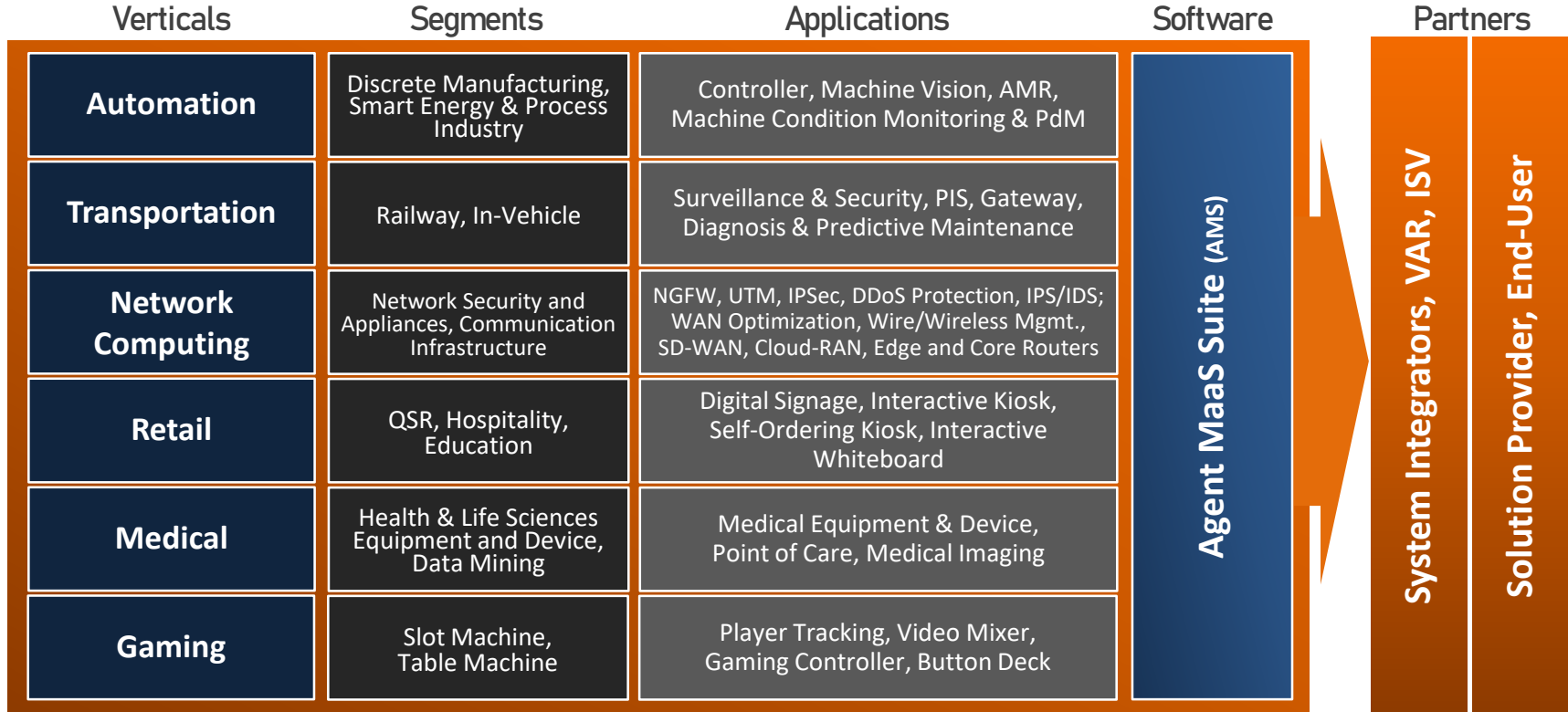
Lower

- Application
- System integration, Agent/VAR, Vertical Markets (Medical, Gaming, Transportation, Network Appliances....)





# IloT Architecture & Axiomtek Direction



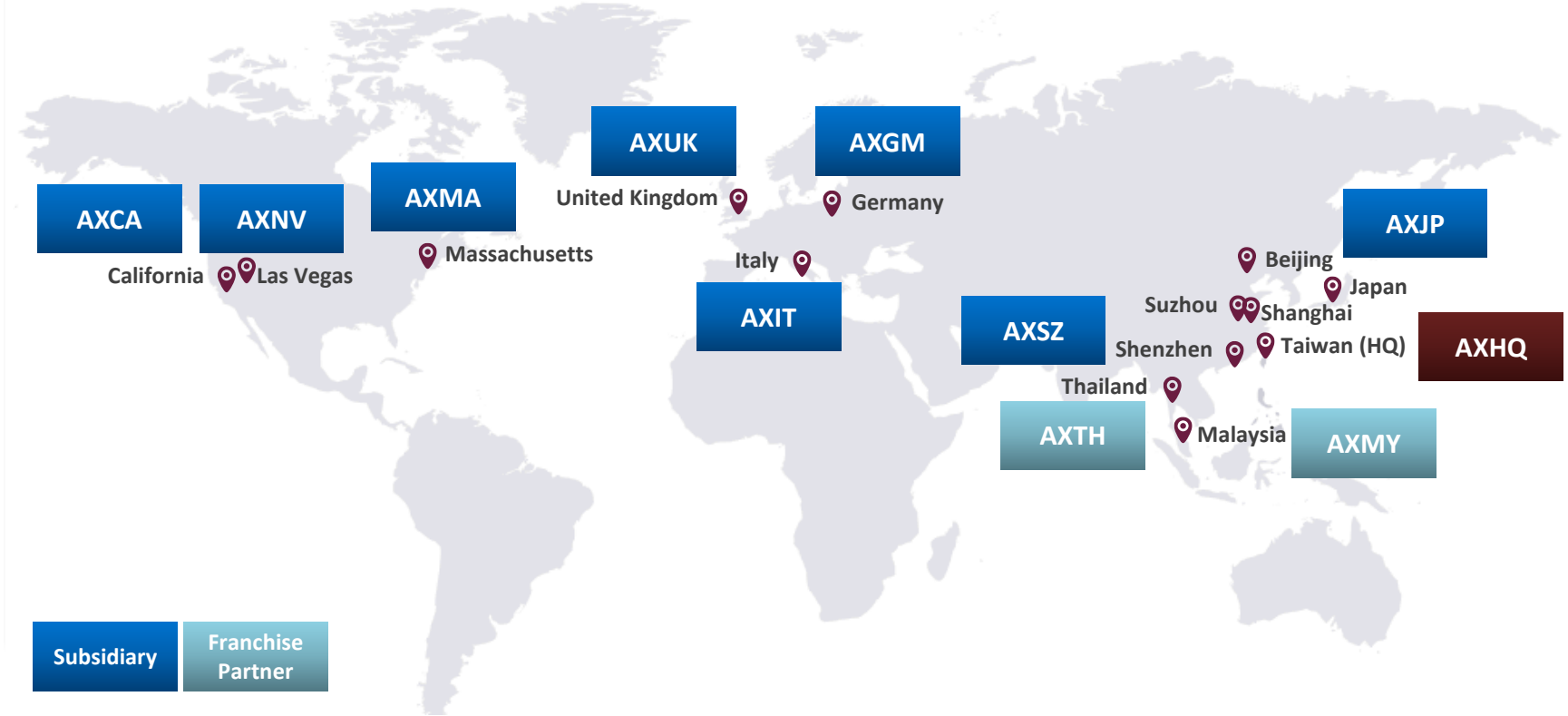
# Vertical Market Focus



# Applications - Operation by Medical Technician

Category				
	Aesthetic Medicine Device	Clinical Scientist Devices	Clinical Diagnostic Devices	Advance Imaging System
Applications	<p>HMI for Machines of</p> <ul style="list-style-type: none"> <li>• Scar Removal</li> <li>• Wrinkle Removal</li> <li>• Body Machine</li> <li>• Intense Pulsed Light</li> </ul>	<ul style="list-style-type: none"> <li>• Hematology Test</li> <li>• Blood Sugar Test</li> <li>• Protein Test</li> <li>• DNA Test</li> </ul>	<ul style="list-style-type: none"> <li>• Outpatient System</li> <li>• Ultrasonic Machine</li> <li>• Hemodialysis</li> <li>• Rehabilitation</li> <li>• Optometry</li> </ul>	<ul style="list-style-type: none"> <li>• OCT</li> <li>• MRI</li> <li>• Computerized Tomography</li> </ul>
Solutions	<ul style="list-style-type: none"> <li>• SOM &amp; Carrier Board</li> </ul>	<ul style="list-style-type: none"> <li>• SOM &amp; Carrier Board</li> <li>• Server / Workstation (HPC*)</li> </ul>	<ul style="list-style-type: none"> <li>• SOM &amp; Carrier Board</li> <li>• Medical Panel PC</li> </ul>	<ul style="list-style-type: none"> <li>• Medical BOX PC</li> <li>• Server / Workstation (HPC*)</li> </ul>

# Global Operation



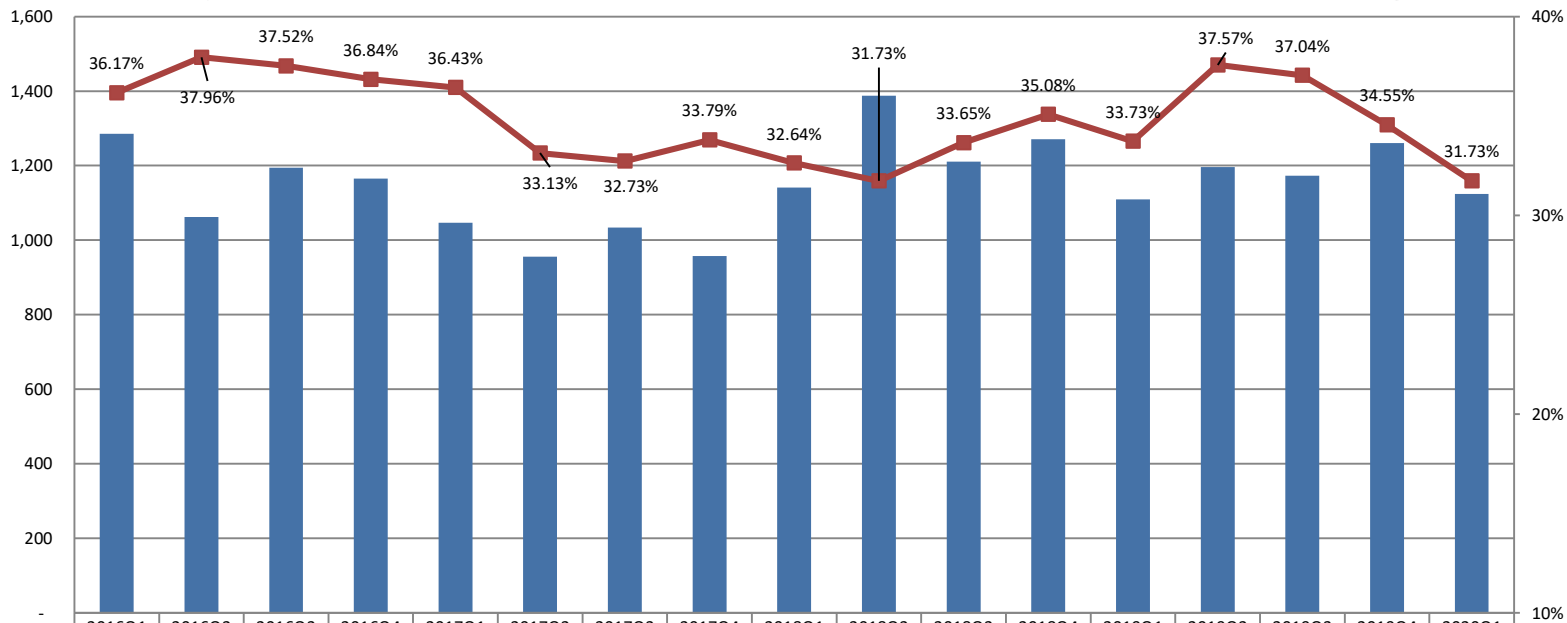
Subsidiary      Franchise Partner





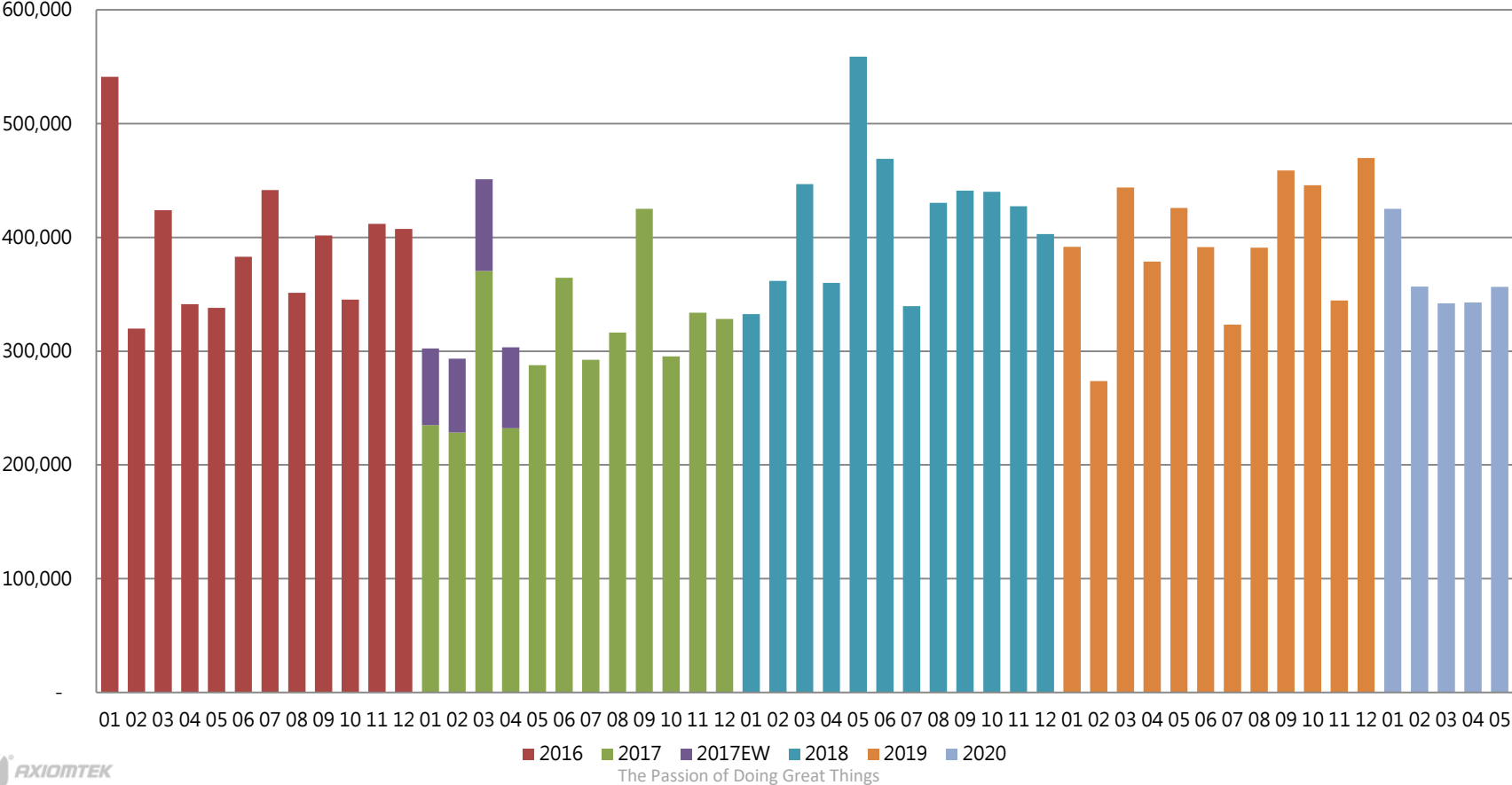
***Financial Result***

# Quarterly Consolidated Revenue and Gross Margin

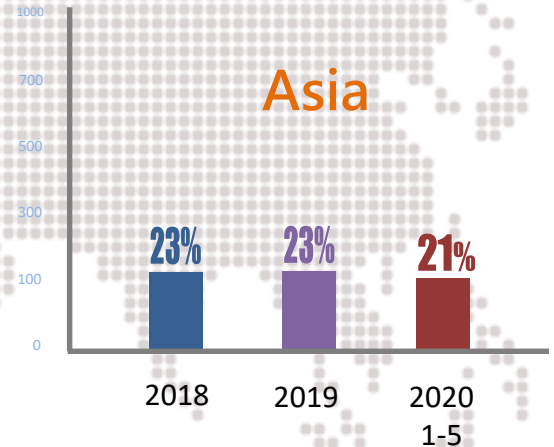
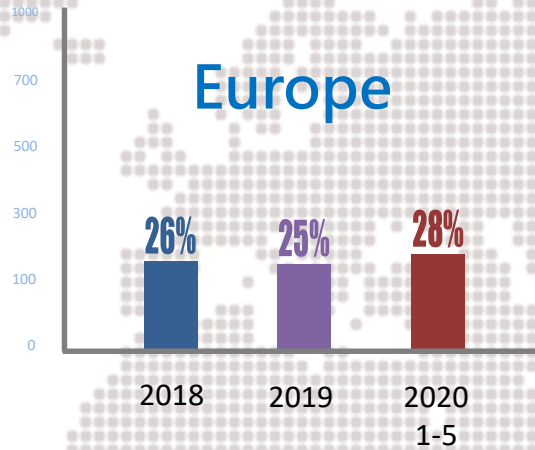
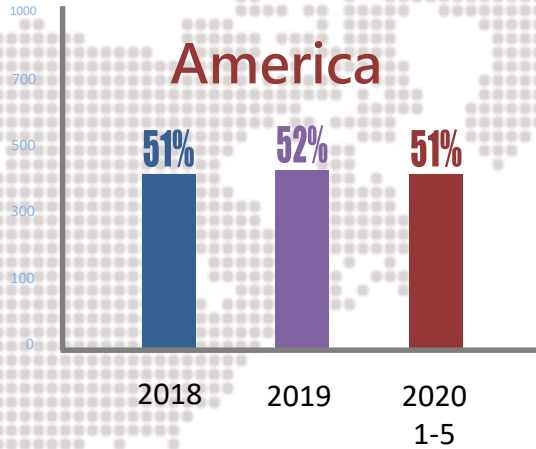


Revenue (Million)	1,285	1,063	1,195	1,165	1,047	956	1,034	958	1,141	1,388	1,211	1,270	1,109	1,196	1,173	1,260	1,124
Gross Margin %	36.17%	37.96%	37.52%	36.84%	36.43%	33.13%	32.73%	33.79%	32.64%	31.73%	33.65%	35.08%	33.73%	37.57%	37.04%	34.55%	31.73%
Net Profit %	8.61%	7.55%	7.95%	7.64%	2.89%	79.91%	8.84%	4.54%	7.27%	7.93%	8.08%	9.13%	10.50%	14.25%	8.63%	5.73%	5.99%
Operating Expense %	24.55%	29.07%	25.82%	27.63%	29.39%	27.75%	22.15%	27.65%	21.88%	20.46%	23.26%	23.19%	25.12%	25.63%	24.94%	24.98%	25.99%
Tax Rate	21.71%	24.55%	21.60%	28.69%	11.07%	7.48%	18.11%	18.03%	28.03%	44.28%	26.14%	27.59%	18.35%	20.97%	24.91%	30.00%	14.53%
Basic EPS	1.35	0.97	1.15	1.09	0.35	9.66	1.16	0.54	1.05	1.38	1.23	1.46	1.46	2.14	1.27	0.89	0.82

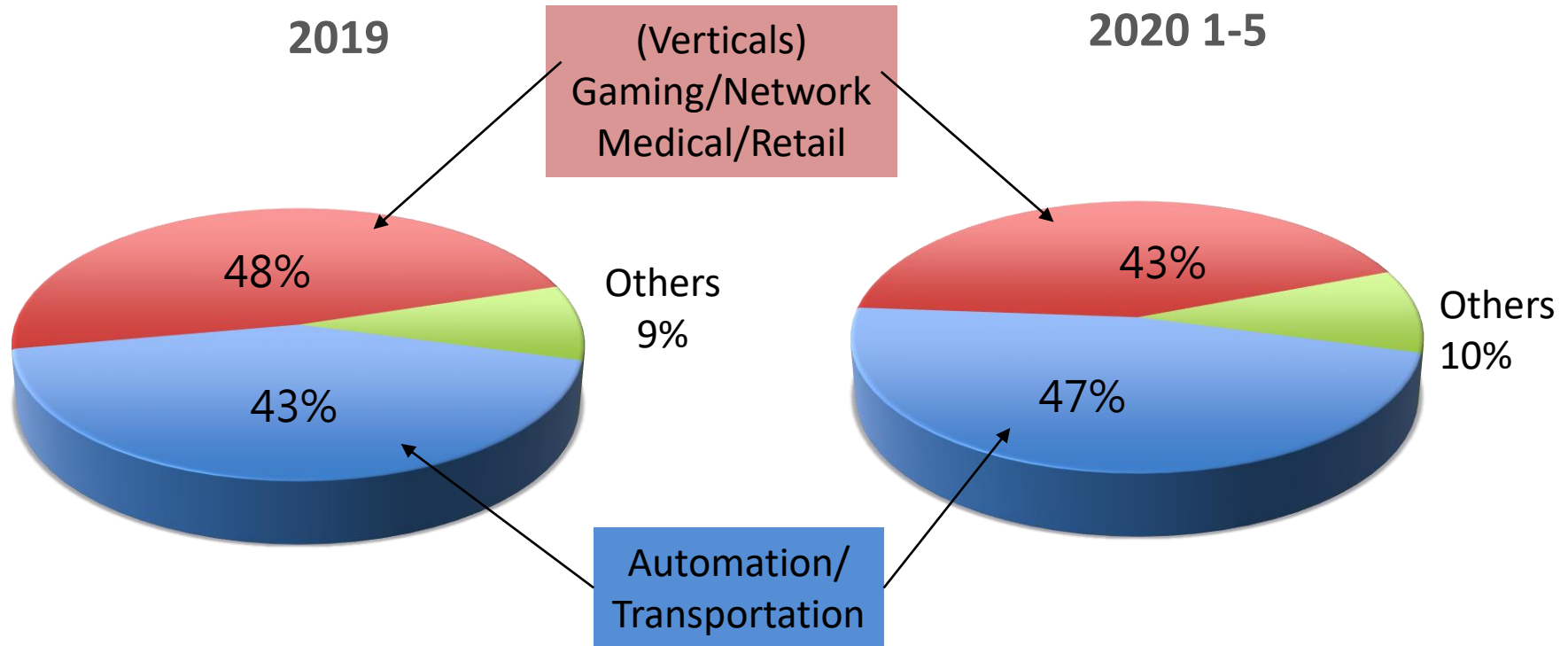
# Monthly Consolidated Revenue



# Product Revenue Breakdown by Geography



# Product Revenue Breakdown by Application



# *The Passion of Doing Great Things*

大膽轉身, 熱情串聯 | 追求卓越, 迎向冠軍

